# AVIATION MANAGEMENT SOFTWARE

WWW.WINAIR.CA





# TRUSTED · PROVEN · EFFECTIVE

EST. 1988

# WINAIR - AVIATION MANAGEMENT SOFTWARE

TABLE OF CONTENTS





HAVE CONFIDENCE IN YOUR MAINTENANCE COMPLIANCE
SOFTWARE PACKAGES TO MEET YOUR NEEDS
ELEVATE YOUR BUSINESS WITH WINAIR
CUTTING-EDGE FEATURES AND FUNCTIONS
SAVE TIME WITH OUR PROFESSIONAL SERVICES
OUR GLOBAL CLIENT BASE
SUPPORTING CLIENT SUCCESS

WATCH OUR WINAIR OVERVIEW VIDEO	, +
CASE STUDY: CALM AIR	-
CASE STUDY: THAI AVIATION SERVICES, INC	5
CASE STUDY: NORTH-WRIGHT AIRWAYS	7
CASE STUDY: GEISINGER LIFE FLIGHT	3
CONTACT US NOW TO SCHEDULE A DEMO	)

# HAVE CONFIDENCE IN YOUR MAINTENANCE COMPLIANCE

AVIATION MANAGEMENT SOFTWARE

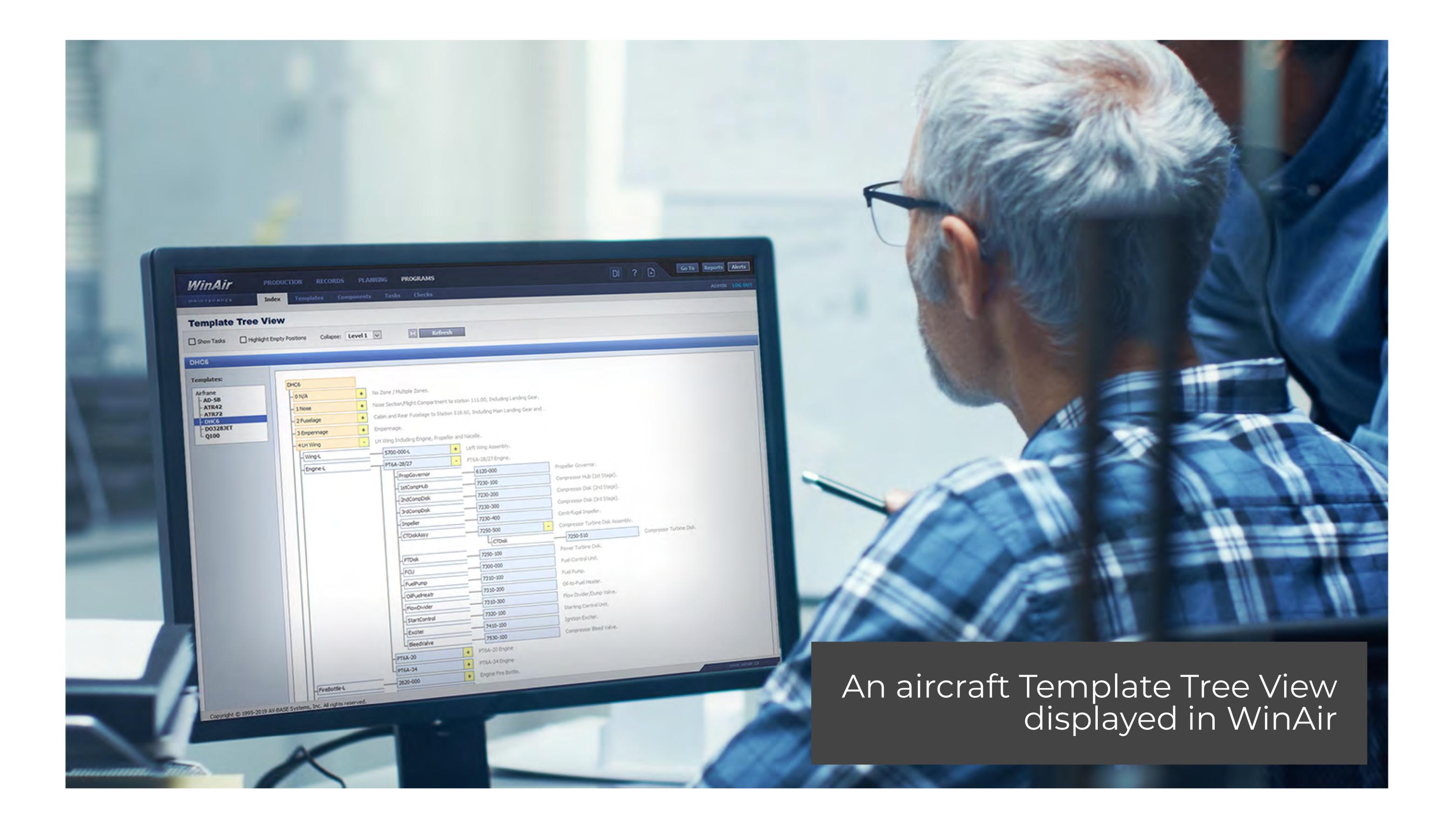


WinAir has over 30 years of experience as a leader in aviation management software and is the top pick for organizations concerned with reliability, compliance, and having access to data that they can trust. Companies worldwide rely on WinAir to efficiently and effectively track and manage aircraft maintenance and inventory control.

# READ MORE



	TMPROVL		INCRLAJL
DEPARTMENTS	EFFICIENCIES	PROCESSES	PROFITABILITY



# SOFTWARE PACKAGES TO MEET YOUR NEEDS

### AVAILABLE PACKAGES



Let WinAir streamline your processes, improve the accuracy of your reporting, and find savings in your maintenance budget. No matter your operation's size or industry type, we have the right package for you. Explore our available software packages and contact us today to learn more about how your business will benefit from WinAir.





From managing aircraft maintenance programs to overseeing planning, technical records, production activities, inventory control, purchasing, job costing,

OPERATOR PACKAGE



HELIOPS PACKAGE and much more, this software package satisfies the requirements of airline operations of any size.

Civil and military helicopter organizations require unique solutions to manage complex counters, variable cycles, and dynamic components, so that they can always be mission-ready.



MRO PACKAGE By providing MROs with the tools necessary to effectively manage all aspects of a customer's aircraft visit, from the initial planning and maintenance activities, and through to the final invoicing stage, this packages offers them a competitive edge.





#### AVAILABLE PACKAGES



Whether you own and manage your own aircraft fleet or offer aircraft maintenance services on behalf of your clients, being able to effectively track and manage your maintenance information is crucial to the success of your business.

CAMO PACKAGE



Streamline and expedite part sales in a fully-featured sales application that enables you to manage the entire sales process; from quoting to creating sales orders, through to shipping parts, and invoicing the client. This application is fully integrated with our inventory and accounting products.



At WinAir, we understand the requirement to utilize software with only the functionality that benefits your organization. That is why we offer a simple solution for accurately managing inventory, tracking vendor and customer details, and providing transparency of your day-to-day business processes.



Sometimes, you just want it all. Your business is expanding, your procedures are unique, and your needs are high priority. You need a solution that will satisfy current demands, accommodate future growth, and will manage all aspects of your daily operation.



# ELEVATE YOUR BUSINESS WITH WINAIR

**BUSINESS BENEFITS** 



Manual data entry into spreadsheets or outdated maintenance compliance and inventory software results in errors, increased costs, and negative audit findings.

# AUTOMATE PROCESSES WITH WINAIR AND ACHIEVE:

- Lean, yet prepared inventories
- Increased value of aircraft and other assets
- Maximized component service lives
- Increased accuracy of invoices and job costs
- No fault found audits

- Reduced operational redundancy
- Identified warranty claims
- Escalated maintenance programs
- Captured inefficiencies



### (WinAir Dashboards displayed on desktop and Task Card summary on tablet)

#### **BUSINESS BENEFITS**



### WHY WINAIR IS IN A LEAGUE ABOVE THE REST:

At WinAir, our experience within and commitment to the aviation industry is unmatched by any other company. We live and breathe aviation. With our aviation management

### software, you can take off with confidence in your maintenance compliance.



(WinAir Part Sales main page displayed on desktop)

- Established over three decades ago, in 1988
- Robust solution focused on and designed for the aviation industry
- Mature and established product used by aviation operations worldwide
- Customer longevity and loyalty with a company goal of supporting client success  $\checkmark$
- Fully scalable software to meet the needs of any size of business
- Extensive data validation ensuring that you can always maintain compliance

Ongoing updates and enhancements in new software releases No charges per aircraft

- Software as a Service (SaaS) with flexible payment options
- In-house Technical Support and Product Specialists with extensive knowledge
- Self-serve learning tools and support mechanisms (documentation, videos, etc.)
- Client-centered "WinAir User Summit" held in North America and Australia
- Software that was built for and developed by aviation industry professionals
- Founder is a member of the Aircraft Maintenance Engineers Hall of Fame

# CUTTING-EDGE FEATURES AND FUNCTIONS

HIGHLIGHTING KEY FEATURES



Since its inception, WinAir has had a tremendous impact on the aviation industry. The company has remained on the cusp of technological innovations and is a forerunner in aviation maintenance software.

# **KEY SOFTWARE FEATURES AND FUNCTIONALITIES:**

- Digital Signatures
   Flight Log Integration
   Unlimited Aircraft Tracking
   Aircraft Templates
   Aircraft Complex Counters
   Assembly Management
   Compliance Management
- Accounting Portal Integration
   Aircraft Part Sales
   Document Management
   Replenishment Triggers
   Inventory Quarantine
   Cradle-to-Grave Tracking
   Real-Time Labor Tracking

Reliability Reporting
Inventory Forecasting

Staff Qualification Management

And Much More...



# SAVE TIME WITH OUR PROFESSIONAL SERVICES



LEARN MORE

OUR SERVICES

At WinAir, our services expedite the transition to the software, relieve staff of a variety of administrative and technical duties, and save businesses valuable time.



Discover how our complete end-to-end assessment can improve your business and boost overall efficiencies.



# PROJECT MANAGEMENT

Have our dedicated project management team guide you through a simple and seamless WinAir implementation process.

## DATA MIGRATION

Let our team expedite the implementation process by performing the compliance, data loading, and

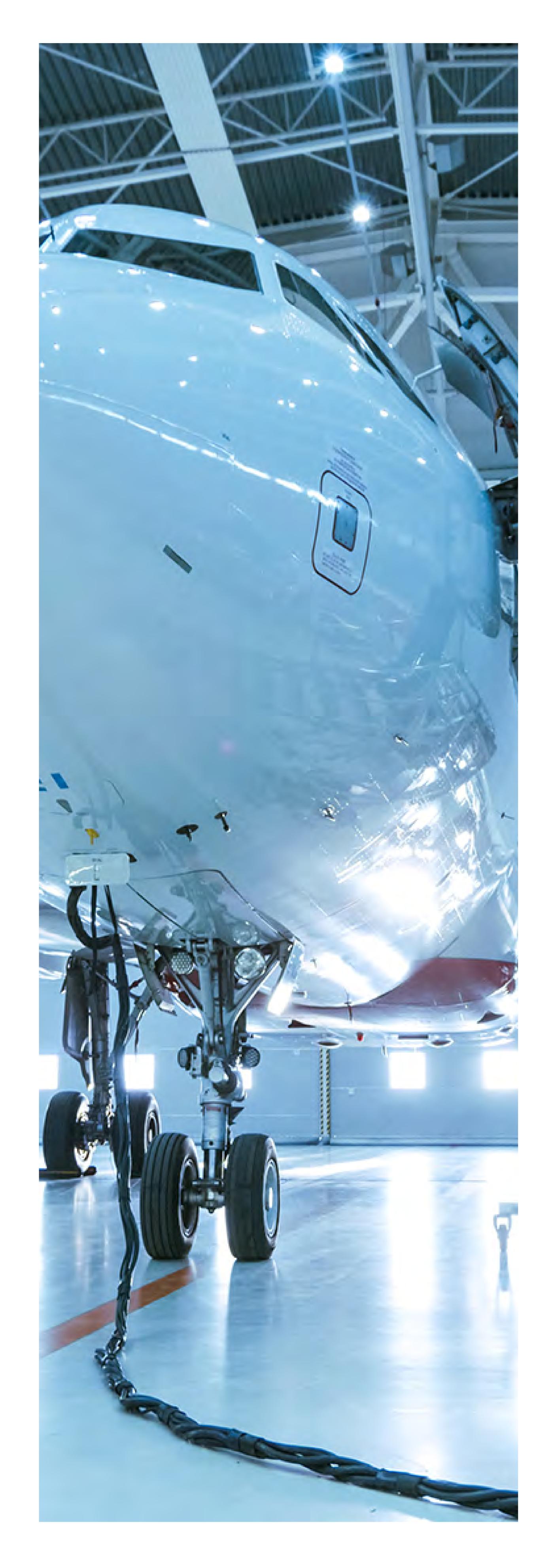
inventory data import into WinAir.

### TRAINING

Learn through our multi-tiered approach to training that is tailored to your business' unique needs and particular budgetary requirements.

#### **OUR SERVICES**





### AIRCRAFT TEMPLATE SERVICES

Have our Aircraft Services team

translate manufacturer maintenance requirements into accurate electronic templates for any fixed-wing or rotarywing aircraft.

### HOSTING

Trust in our experienced IT team and protected cloud environment to keep your data safe, secure, and always available from anywhere in the world.

## INTEGRATIONS

Connect WinAir with your accounting software and flight ops system to improve operational transparency and increase efficiency on maintenance tasks.

### CLIENT SUCCESS

We pair-up WinAir clients with a dedicated Client Advocate, provide access to telephone, email, and an online portal for technical support, and facilitate annual WinAir User Summits at multiple locations worldwide.

### \* Full turnkey solutions also available

P.10

#### FACTS AND STATISTICS



# OUR GLOBAL CLIENT BASE

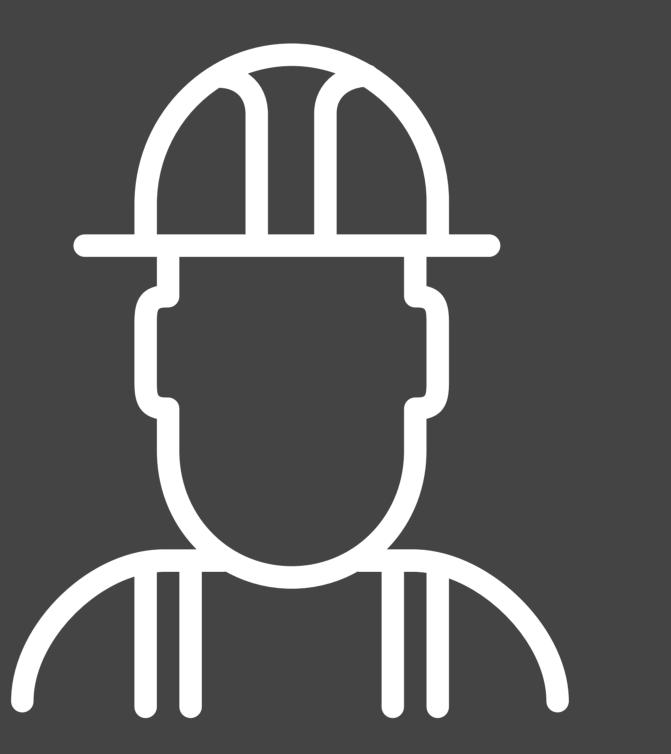


# SERVING OVER 30COUNTRIES

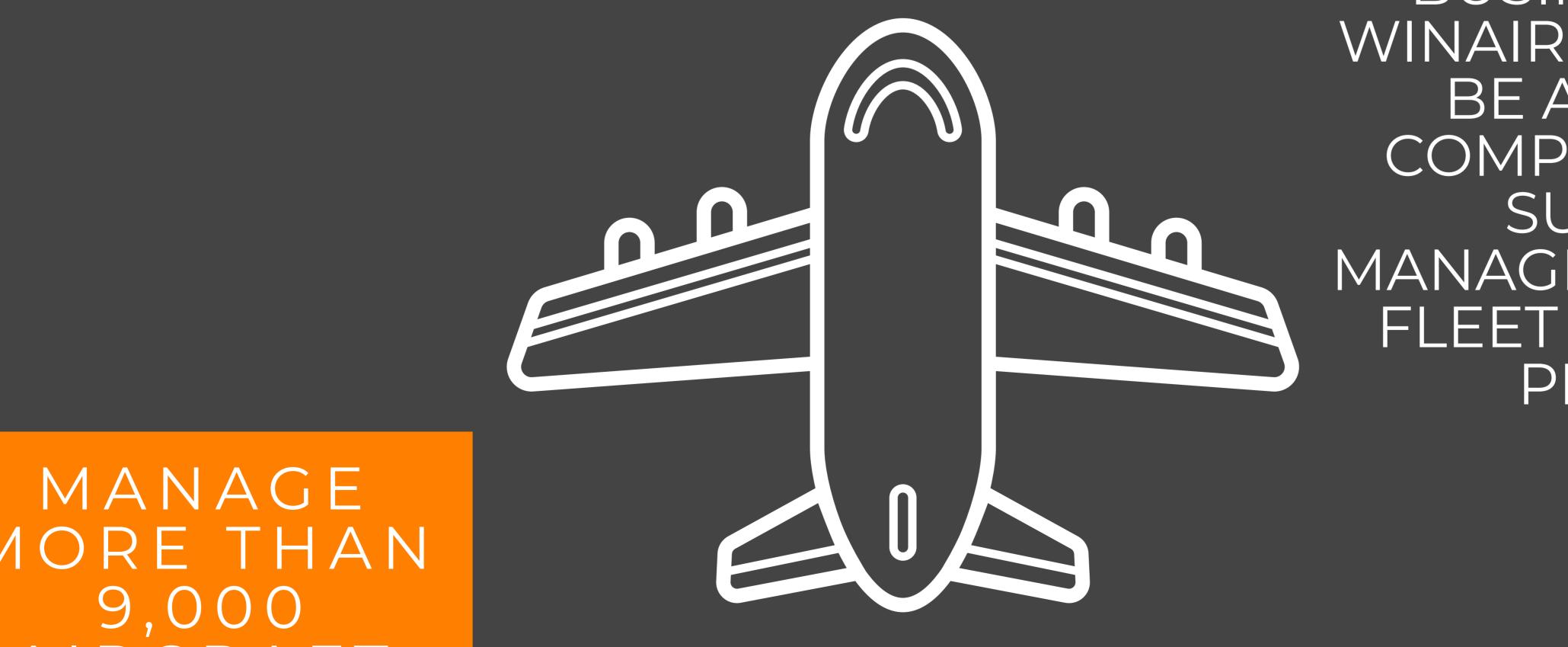


WINAIR IS PROUD TO LAY CLAIM TO HUNDREDS OF INSTALLATIONS AT AVIATION-SPECIFIC OPERATIONS FROM AROUND THE GLOBE.

THE SOFTWARE IS USED BY AIRLINES, CHARTERS, HELI-OPS, LAW ENFORCEMENT, OIL INDUSTRY SUPPLIERS, MROS, CAMOS, MEDICAL EVACUATION RESPONSE TEAMS AND MORE.



15,000 END USERS



BUSINESSES USING WINAIR CONSIDER IT TO BE A NECESSARY

### COMPONENT TO THE SUCCESSFUL MANAGEMENT OF THEIR FLEET MAINTENANCE PROGRAMS.

MORE THAN AIRCRAF

P.11

# SUPPORTING CLIENT SUCCESS



#### **USER TESTIMONIALS**

WinAir has a long-standing history of supporting client success. We listen to our clients and remain committed to assisting them with reaching their operational goals. Learn more about what our clients have to say about WinAir.

## ACCESS TESTIMONIALS



"WinAir Version 7 goes above and beyond our requirements for browser-based software, with comprehensive reporting functionality, and the ability to manage the complex variables associated with the helicopter industry."

Harvey Wolfe, Director of Maintenance, Delta Helicopters Ltd.

DESTINATION EXCELLENCE<sup>M</sup>

"WinAir has added tremendous value to our aviation operation by streamlining processes, expediting work steps, and establishing software controlled best practices across all departments."

# Jim Alexander, VP of Technical Operations and Director of Maintenance, National Airlines



"We had four systems that were looked at serioiusly, but in the end we chose WinAir. This was in large part due to our confidence in the product, which was backed up by references that we spoke to in the industry. I would definitely recommend WinAir to companies seeking an aviation management software solution..."

Daryl Dixon, Maintenance Manager, Thai Aviation Services, Ltd.



"We reviewed all the software products that we could find on the market at the time (1998). When we talked to other operations about what they used, we kept hearing about the WinAir product and that the support was very good... This is still true today, as there is always someone to talk to when we need assistance."

Darcy Garrett, Director of Planning, Air Spray (1967), Ltd.



#### **USER TESTIMONIALS**



"I would recommend WinAir (and actively discuss with prospective purchasers) due to its ease of use, functionality, ability to grow with the company, and its cost-effectiveness."

Barry Sims, General Manager - Airworthiness, Alliance Airlines



"Where the relationship with WinAir has proved valuable is in the ability of the customer to bring specific challenges forward, and work alongside the development team to come up with a customized solution to fit the needs of the operation."

### Derek Denolf, Maintenance Programs Manager, Calm Air



"Implementing digital signatures will save more than 2,200 hours of labor and nearly \$10,000 in labor costs and office supplies annually. We can take these savings and reinvest them into our program to continue providing exceptional care to our patients in Central and Northeastern Pennsylvania."

Jerry Splitt, Program Director, Geisinger Life Flight



"Using WinAir to manage our maintenance/inspection schedule has enabled us to accurately forecast upcoming events easily, accurately, and efficiently. Overall, WinAir has proven to be a critical component to the successful management of our fleet maintenance programs."

### David Smith, Chief Inspector, Neptune Aviation Services, Inc.



"Prior to WinAir, everything was pen to paper... As we moved over to WinAir, it was the flow of the entire system that was a huge leap in the right direction for North-Wright Airways. This provided us with exactly what we needed to continue to grow our business."

Jana Welsh, Quality Assurance Manager, North-Wright Airways



"At Omni Helicopters, airworthiness and safety are top priorities, which is why we trust in WinAir to accurately track and manage our maintenance data to ensure that our aircraft are always ready for the next mission. The software provides us with the ability to manage maintenance and inventory control with ease in an integrated system that focuses on regulatory compliance..."

Grant Ireland, Director, Global Fleet Management and Engineering, Omni Helicopters International

# WATCH OUR WINAIR OVERVIEW VIDEO

WINAIR OVERVIEW VIDEO





### **KEYS TO SUCCESS:**







# BE MISSION-READY WITH WINAIR

### COMPANY: CALM AIR



### **PROFILE:**

Regional air operator and AMO from Winnipeg, MB, Canada

# CHALLENGE:

As Calm Air transitioned from a fishing charter float base to a fully certified AMO and transport category air operator, it was clear that a basic maintenance tracking system was no longer adequate.

## **OBJECTIVE:**

In 2006, Calm Air searched the market for an effective aviation management software package and determined that their solution of choice would have to be fully-scalable, so that they would never outgrow the software. They also concluded that they would need to partner with a trusted software provider, with a track record of streamlining and expediting business processes at aviation operations.

## **RESULT:**

Calm Air did their research and determined that WinAir was the solution to their requirements. The advanced capabilities of the maintenance schedule management features in WinAir, as well as the integrated link that was provided between maintenance and inventory control, were factors that facilitated the switch to the software. These capabilities would in return provide Calm Air with the capacity for the fleet growth that

### was underway at the company.

Shortly after the switch to WinAir, Calm Air began scaling up the import of the ATR 42 and ATR 72 series aircraft into Canada. This change to Calm Air's operations was facilitated by the newly implemented WinAir maintenance tracking system. The software proved to be fully capable of handling the complex maintenance schedule requirements of transport category aircraft.





### **PROFILE:**

### **COMPANY: THAI AVIATION SERVICES**

Helicopter service provider from Bangkok, Thailand, serving the Asia-Pacific offshore oil and gas industry.



# CHALLENGE:

TAS entered the offshore helicopter market in 1987 and by 2016, it was preparing to operate as a fully independent Thai-owned company.

## **OBJECTIVE:**

In 2016, TAS recognized that its primary requirement was to obtain a more efficient tool for its maintenance department that would provide the ability to quickly and accurately record and manage maintenance activities. It needed a dynamic solution with easy to use processes that could help to increase productivity. The company was also seeking a product that could handle complex counters and variable cycles for its fleet of S92 and S76 helicopters. TAS determined that this software had to be robust and fully scalable to accommodate for its rapid growth. It also needed assurance from industry colleagues and the solution provider that the software had a proven track record for streamlining processes and assisting businesses in achieving operational success.

# **RESULT:**

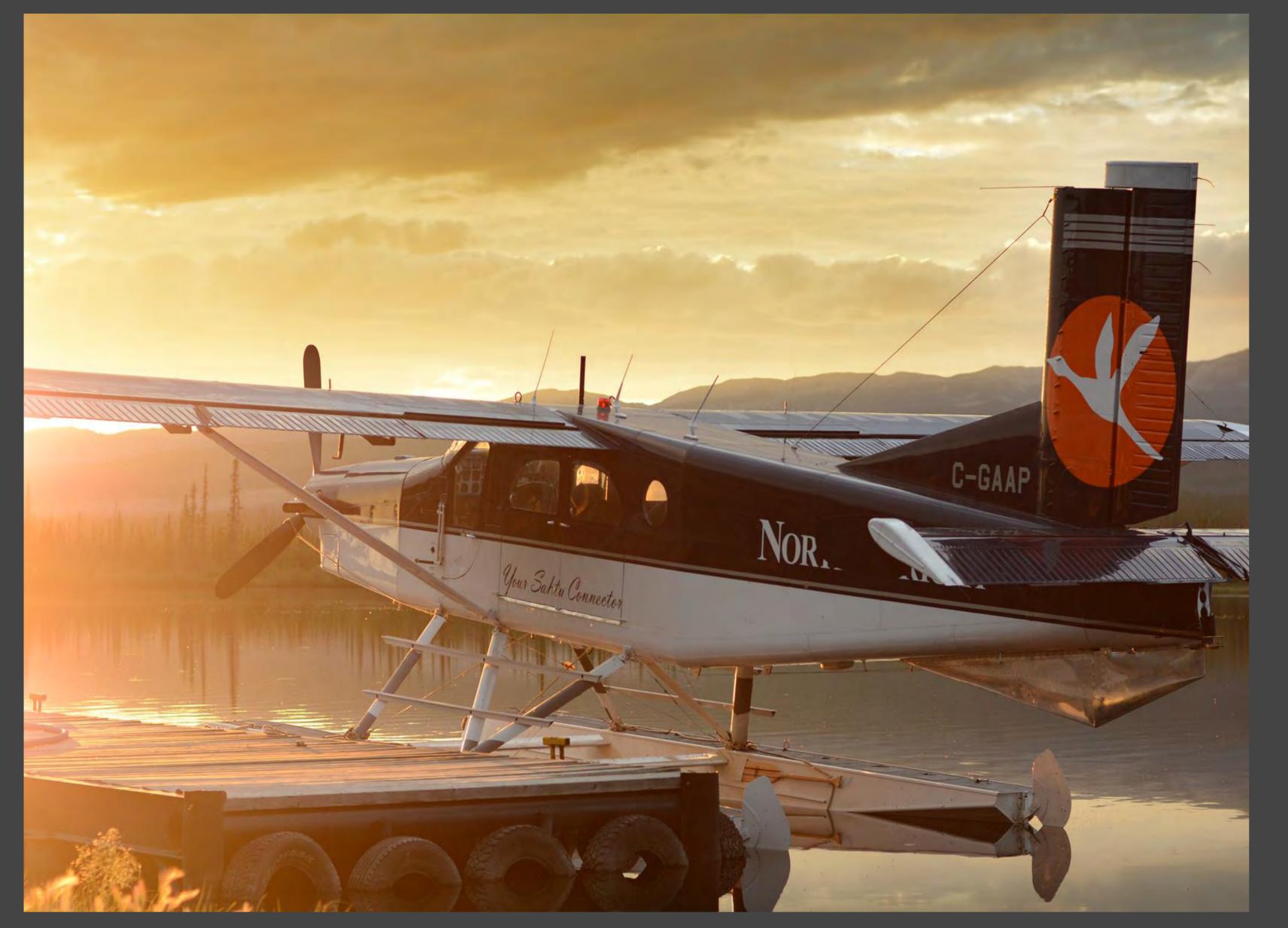
TAS searched the aviation market for a trustworthy maintenance solution and identified four viable products for consideration. The company demoed each of these products, and upon reviewing WinAir, it was clear that the simplicity of the software would provide it with the autonomy to do things appropriate for the size its operation. This confidence in the product was backed up by TAS' industry references, who praised the software and its team.

Consequently, TAS decided to select and implement WinAir Version 7 for its aviation maintenance and inventory control software. Immediately, the company noticed a significant boost in overall operational efficiency. It identified an improvement in the accuracy of its reporting as a result of WinAir's software enforced data validation. It also recognized and remarked on WinAir's willingness and desire to see clients achieve success with it's product.

LEARN MORE



### COMPANY: NORTH-WRIGHT AIRWAYS



### **PROFILE:**

Charter airline based out of

### Norman Wells, NWT, Canada

### CHALLENGE:

As North-Wright Airways grew its business in the 1990s, it was evident that manual work steps for managing maintenance and inventory activities via journey logs, tech records, spreadsheets, and paper processes were no longer sufficient.

### **OBJECTIVE:**

To improve operational efficiencies, streamline processes, and bring the company into the digital realm, North-Wright Airways required integrated maintenance and inventory software that could be used company-wide. In 2000, the company began its search for a product to oversee all aspects of its fleet maintenance programs. It determined that its solution of choice would have to establish procedural controls, merge all departments into one cohesive unit, and offer a better way to track and manage maintenance activities and aircraft inventory.

### **RESULT:**

North-Wright Airways chose WinAir as their aviation management software in 2000 and continued to broaden the scope of its services. As the oil industry expanded throughout the North in the early 2000s, so too did North-Wright Airways' business. Over the ensuing years, WinAir would provide the company with the structure and operational framework required to take on new business. As a result, the company was able to satisfy the oil industry's demand for transportation into remote regions that could only be accessed by air travel; a service that it still offers today.

By automating processes like part identification, part issuing, and accessing part history, North-Wright Airways have been able to successfully maintain inventory control and minimize human errors caused by the manual input of information. This has saved the company valuable time, improved the accuracy of their reporting, and ensured that part traceability could be performed with exact precision.

LEARN MORE



### **PROFILE:**

### COMPANY: GEISINGER LIFE FLIGHT

Geisinger Life Flight is the second-largest air ambulance operator in the US state of Pennsylvania.



# CHALLENGE:

WinAir client, Geisinger Life Flight, was looking to replace manual processes for signing off on Task Cards with digital authentications.

## **OBJECTIVE:**

Geisinger Life Flight joined WinAir in 2012 after transitioning from the use of a competitive product in conjunction with spreadsheets for managing its fleet maintenance programs. In 2017, the company upgraded its software to WinAir Version 7, and after a year of successful use of this new platform, it reached out to WinAir to inquire about implementing digital signatures. At the time, Geisinger followed a process that required mechanics to accredit work by adding their signature to a task card, followed by an inspector's assessment and approval of this work using these paper and pencil processes. It determined that this feature would assist with expediting processes, saving on labour costs, and going completely digital.

## **RESULT:**

WinAir worked closely with Geisinger's team to update policies, enhance procedures, and secure government regulatory approvals. The company had to apply to the Pennsylvania Department of Health and the FAA to implement this new feature. In early 2019, both authorities granted Geisinger approval to use this new feature. A month later, the company successfully implemented WinAir's digital signatures.

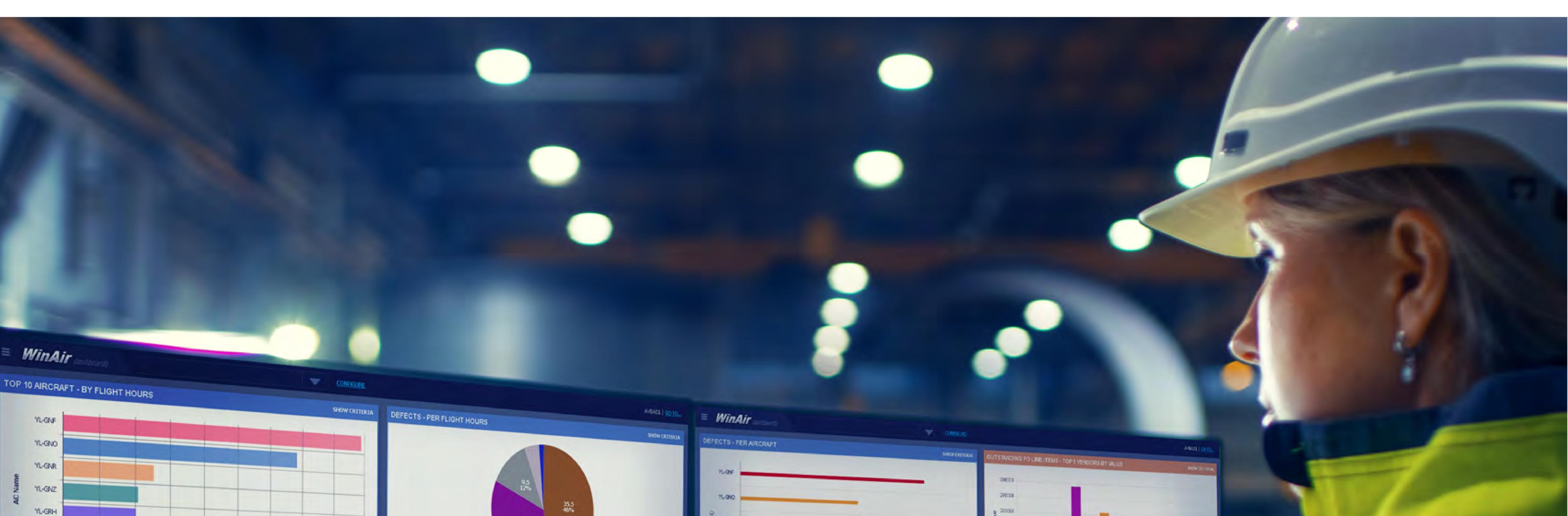
Geisinger forecasted that this feature would save them 2,200 hours of labor and nearly \$10,000 in labor costs and office supplies annually. With these saving in maintenance costs, the company would have the opportunity to reinvest in its program to continue providing exceptional care to patients in central and northeastern Pennsylvania.



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BOOK NOW



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120 BESSEMER RD. LONDON, ON, CANADA N6E 1R2 P: 1-519-691-0919

SALES@WINAIR.CA INFO@WINAIR.CA F: 1-519-691-0849